



# Leadership Development in Action: ALOFT AeroArchitects

Nally Ventures has helped dozens of organizations improve processes, customer experience and profitability by focusing on improving the capabilities of their people. Here's how that looked for one of our clients, ALOFT AeroArchitects.

## The Organization

ALOFT AeroArchitects is a manufacturing and service company with multiple revenue-producing divisions.

To stay competitive in a highly regulated industry, its leaders realized the company could benefit from a fresh approach to its management and leadership development programs, and turned to Nally Ventures for help.

## The Need

ALOFT leaders were looking to accomplish two key objectives: (1) increase management and leadership capabilities of the organization's leaders and (2) infuse the organization with ways of thinking to support continuous improvement across the team.

## The Nally Venture Solution

We created and delivered a customized, integrated management training, leadership development and continuous improvement program that employed the Six Sigma and Lean methods.



## The Result

The program produced the following results:

- All participants passed a certification in Six Sigma and Lean principles prepared by a Master Black Belt.
- All participants completed a project that demonstrated mastery of the principles of Continuous Improvement and contributed to increased value to the company.
- Eight of 12 participants successfully surpassed personal goals of adding financial value to ALOFT with their project within 6 months of program completion.
- Total financial benefit to ALOFT due to Lean implementations exceeded leadership's expectations.
- The program was credited with creating a higher than expected increase in the company's financial projections in the year of the program.

Not only did the program meet and exceed all program expectations and deliverables, but Nally Ventures has also continued to develop and deliver iterations of this program in an expanded capacity over several years.